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Global Binder distribution network grows further New distribution partners in Romania and Vietnam

With beginning of 2014 Binder welcomes two new partners to its global distribution network.



INCOTECH SRL www.incotech.ro

In Romania, the East-European country with the breath-taking Carpathian Mountains, famous Count Dracula and the sunny Black Sea coast with the Danube delta, it is the Bucharest-based company INCOTECH SRL, which will be dealing with the COMBIMASS® product range in the various applications for flow-measurement and analysis of gases. The team of Incotech has long-term experience in the particular field of several gas applications in Romania, which is proven by its market share for various other gas-related warning and supervision equipment, where now Binder COMBIMASS® provides a perfect fit to complete the portfolio.



DPKT Technologies www.dpkt.vn

In the South East Asian country Vietnam, which is geographically connecting the Mekong delta with the Red River delta along beautiful beaches in the South China Sea, it is the Ho-Chi-Minh-City-based company DPKT Technologies, providing the local contact and support for the Binder COMBIMASS® range, as well as looking after further opportunities for the products from INSTRUM and BETA, the two other brands in the Binder group. DPKT Technologies with its well-educated and motivated team is operating as equipment- and solution-provider in various industrial applications which match to the target group for Binder portfolio.

As both companies are well established in their local markets with their skilled staff, we are sure having the right local partners to support customers for Binder products in the relevant applications.

We are looking forward to a successful business development and long-term cooperation with our new partners in Romania and Vietnam.

CONTACT

Jan Talkenberger · Manager International Sales · Tel +49 731 18998-0 · Jan.Talkenberger@bindergroup.info
Binder GmbH · Buchbrunnenweg 18 · 89081 Ulm, Germany · www.bindergroup.info